

# NEWS on the STREET

Summer 2011

## Twin State Sand and Gravel and Blaktop Newsletter

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### Blaktop Launches New Web Presence

We recently completed an upgrade of our Blaktop.com website and are working on a new Twin State Sand & Gravel site. The website has useful information about our many products, bios of our team members, and news about our recent activities. Not sure about the best way to reach us? Just go to the website to get all of our contact information and click your way to our desktops!

### The Hartland Quarry



After many years of hard work, planning, and obtaining permits, we have opened the Hartland Quarry. Located 2.5 miles south of the VA Hospital

on Rte. 5 and Quarry Road in Hartford, the quarry houses a refurbished, expanded crushing facility and several new products for our customers. Among these is a ½ inch Twin Pack product that spreads easier and compacts better than our ¾ inch Twin Pack.

### The Littleton Office

Five years ago, we expanded our asphalt paving services to the North Country of New Hampshire and Vermont by adding a paving crew in Littleton, NH.



Tim Cramer is a long-time employee of Blaktop. He utilizes his 27 years of paving and construction experience with Blaktop to offer exceptional service to North Country residential, commercial, and municipal customers from Plymouth, NH to Lyndonville, VT. Call Tim to get a free estimate on your upcoming projects. 603.444.8882

### Environmental Impact

We're in the process of installing equipment that will allow us to use recycled used oil in our

asphalt plant. Utilizing recycled oil is another step in our ongoing commitment to environmental stewardship, and the cost savings helps us keep the prices down on plant mix materials for our customers.



### Featured Service Decorative Paving Solutions

Blaktop offers several products for adding texture and style to your paving projects.

**StreetPrint®** is a textured pavement product that simulates bricks and cobblestones in hot mix asphalt paving. The epoxy-fortified coloring is extremely durable and holds up to the harshest conditions. Pedestrian crosswalks are an example of a popular municipal use for new and existing surfaces.

**Duratherm™** is a thick, thermoplastic pattern that is embedded in hot mix asphalt to highlight crosswalks, sidewalks, and other pedestrian areas.

Call our experienced sales staff for a free quote on **StreetPrint®** and **Duratherm™**.

## Staff Updates

Twin State Sand & Gravel and Blaktop welcome **Seth Ames** to their senior management team.



His responsibilities include sales, special projects, and IT systems administration. He graduated from the University of Wyoming with a degree in Geology and was previously employed in Nevada as an ore control geologist and drill operations manager with Barrick Gold Corporation and Great Basin Gold. Seth lives in Warren, NH, and represents the third generation of his family to be involved in the business.

**Rose Hayward** of Bradford, VT has also joined Twin State Sand & Gravel as a customer service representative for our



commercial and residential construction aggregate customers, and as an accounts receivable specialist. Prior to joining Twin State, she was employed as a patient services representative at Little Rivers Healthcare in Wells River.

## New Equipment

We're proud to announce the addition of a new Lee Boy 8515 Conveyor Paver to our state-of-the-art paving equipment inventory.



The 8515 is a versatile, user-friendly paver with a hydraulic,

adjustable screed that delivers up to a 15-foot width of continuous, smooth pavement.

## Enterprise Software

Last fall we embarked on an ambitious project to install a new enterprise software system to handle all of our back-office accounting, job costing and customer relations activities. After reviewing many options, we chose Viewpoint Construction Software as the best, customizable package to fit our needs. In addition, we added Libra Software to control our daily transactions surrounding aggregate sales and scale transactions.

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